



# EXCLUSIVE JOINT OFFERING: WATERFALL SECURITY SOLUTIONS & WONDERWARE CUSTOMERS

THE OT SECURITY COMPANY

April 2020



# ABOUT WATERFALL



Founded in 2007



1000+ sites  
worldwide



Headquarters  
in Israel



Deployed in all  
critical infrastructure  
sectors



Sales & operations  
in NA, EU & APAC



Multiple registered  
US patents



Technology & sales  
collaboration with  
global partners



# ABOUT WONDERWARE

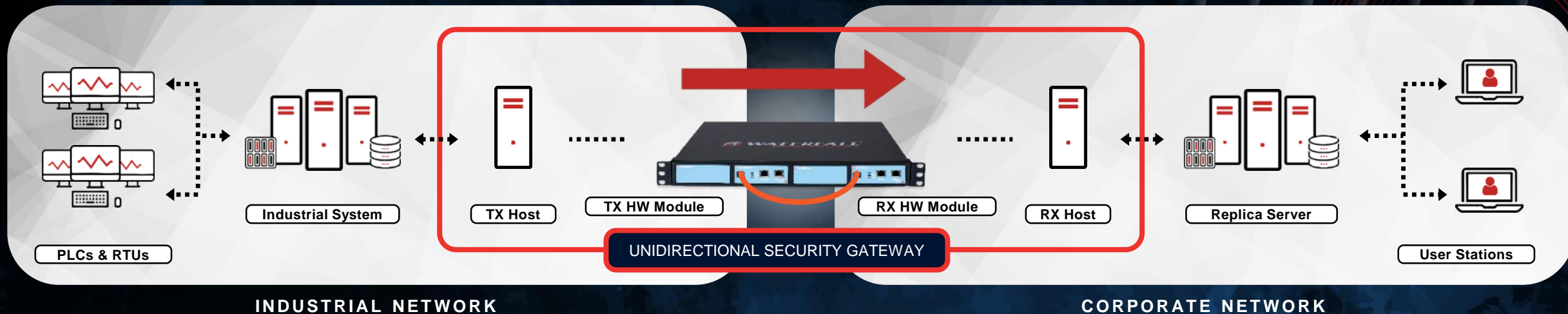
WORLD'S LEADING SUPPLIER OF HMI,  
SUPERVISORY & CONTROL SOLUTIONS



Wonderware has a proud heritage as pioneers of world-class, market-leading SCADA and HMI software solutions, and a long history of helping our customers resolve complex automation challenges across a variety of industries.

Our unwavering commitment to continuous improvement in keeping you at the forefront of emerging technologies means that you can always expect best-in-class solutions for achieving unparalleled excellence in optimizing and future-proofing your operations.

# UNIDIRECTIONAL SECURITY GATEWAY



**Unidirectional Security Gateways are a combination of hardware and software**

- The hardware sends information in only one direction
- The software replicates servers & emulates devices from the OT network to the IT network
- No attack, no matter how sophisticated, can propagate back to the industrial network through the gateway



# EXCLUSIVE JOINT OFFERING

## WATERFALL SECURITY & WONDERWARE CUSTOMERS

Bundle offering of Waterfall & Wonderware solutions

Services provided by Instrument Engineers Israel

Secure remote monitoring



Offer exclusive to

Wonderware customers in Israel

Waterfall for Wonderware Historian & Backfill

# WATERFALL & WONDERWARE COOPERATION

## BENEFITS OF JOINT OFFERING

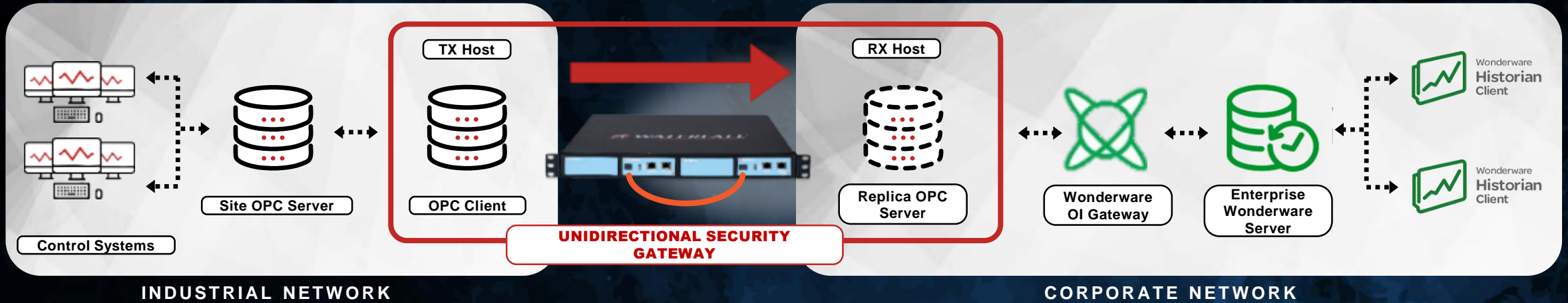
PARTNERSHIP PROVIDES CUSTOMERS WITH  
END-TO-END SOLUTION

SAFE REMOTE ACCESS ESPECIALLY DURING  
THE COVID-19 EMERGENCY

ENABLES CONTINUOUS OPERATIONS, WHILE  
ELIMINATING CYBER ATTACK EXPOSURE

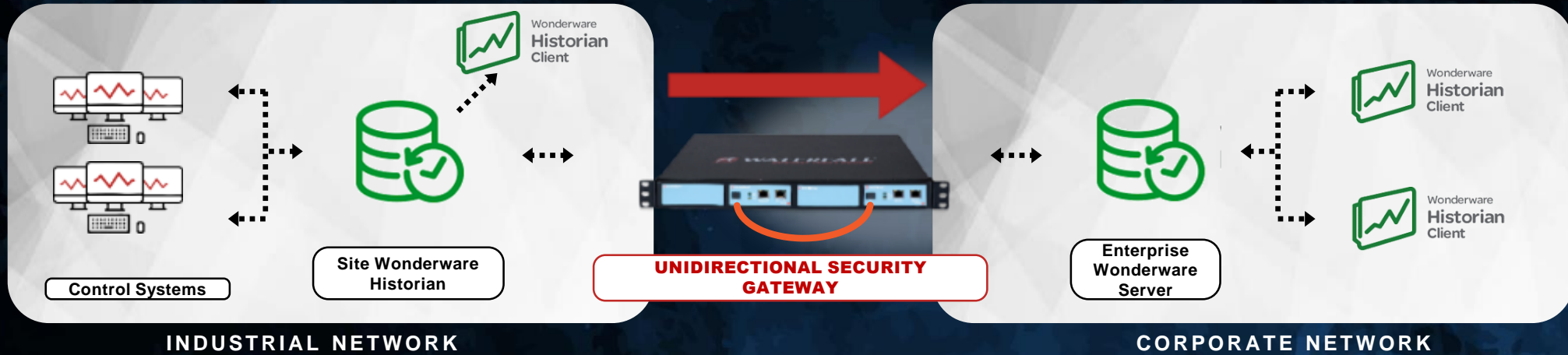


# OPC REPLICATION



- Waterfall Unidirectional Gateway is deployed between OT and IT networks, where OPC servers are installed.
- Waterfall OPC connectors emulate an OPC Client on the TX side, and an OPC server on the RX side.
- Waterfall supports both OPC-DA and OPC-UA protocols.
- The Gateway software replicates OPC tags from the OT to the IT network, allowing the Wonderware OI gateway to pull data from the replica OPC server and send it to the Wonderware server, so that IT Wonderware server clients can interact with OPC data.

# WONDERWARE REPLICATION



- Waterfall provides a solution suite for Wonderware Historian and Backfill.
- The Waterfall solution addresses the need for accessing the Wonderware data for trending, analysis, optimization and reporting while eliminating the risk of remote cyber attacks entering the industrial control systems.
- The Enterprise Wonderware Server contains all data and functionality of the original server.
- Enterprise workstations communicate only with the enterprise server.



# WATERFALL REMOTE SCREEN VIEW (RSV)

## SAFE REMOTE SUPPORT

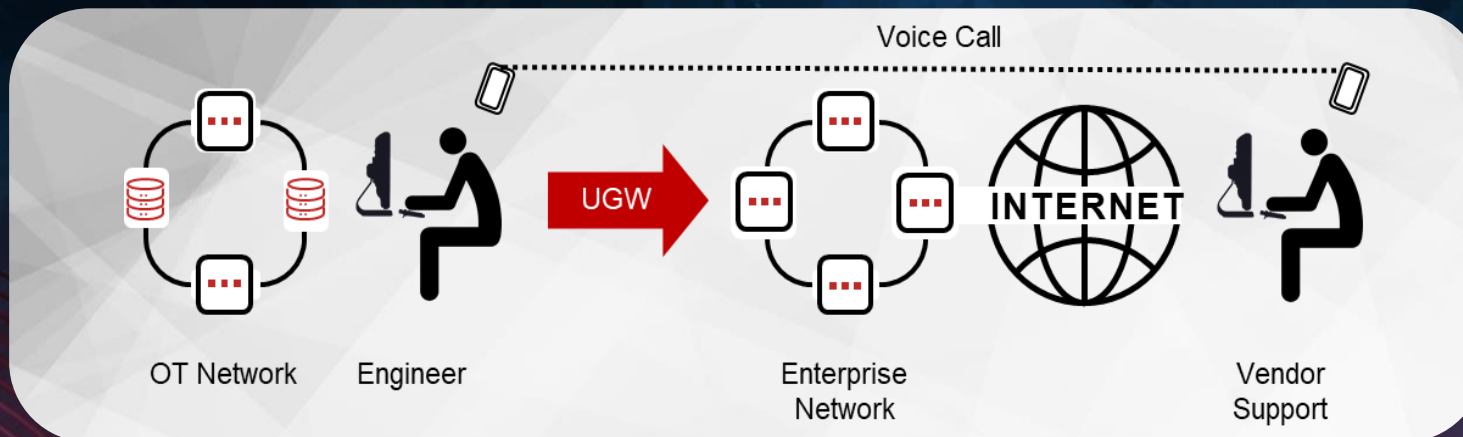
Safe remote support for unidirectionally-protected networks

Enables 'escorted remote access' for vendor support

Comprehensive diagnostics: real-time alerts via email, SNMP, log files and PI tags

Designed for remote maintenance, like Remote Desktop but read-only

Any changes to be carried out by on-site personnel, but with benefit of remote advice



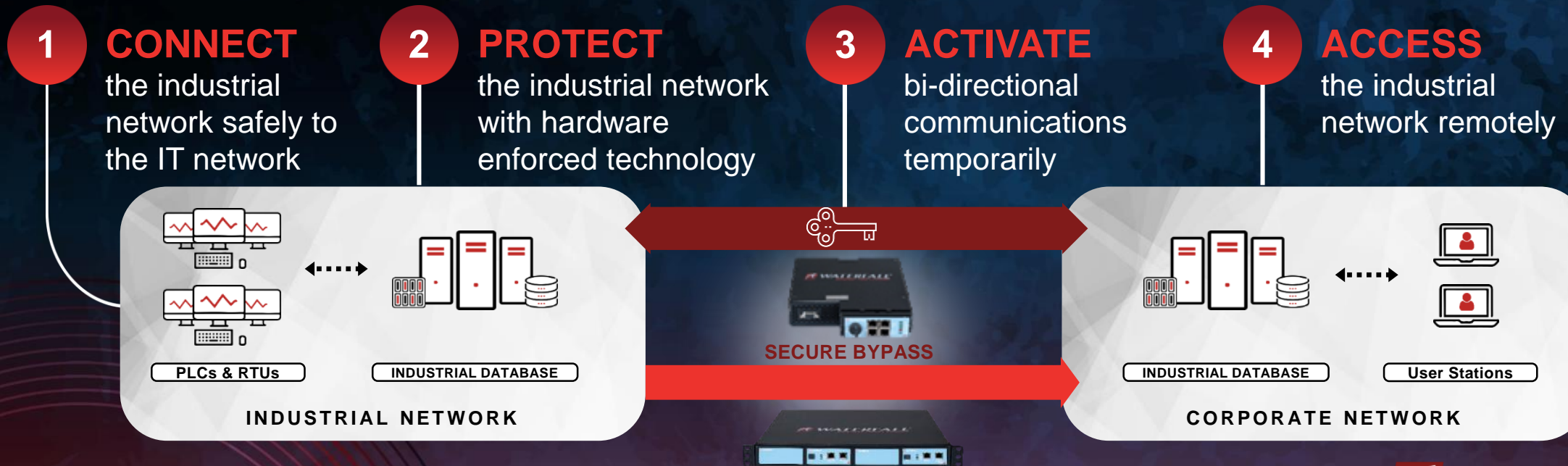
# REMOTE MAINTENANCE - SECURE BYPASS

## FOR EMERGENCY ACCESS

The Secure Bypass enables temporary bidirectional connectivity for unidirectionally-protected networks

Enables scheduled and emergency support by trusted personnel

Provides physical control over the frequency and duration of remote access.







## EXCLUSIVE JOINT OFFERING

- ✓ End-to-end secure remote monitoring solution
- ✓ Bundle offering delivered by Instrument Engineers Israel
- ✓ Offer exclusive to all Wonderware customers in Israel
- ✓ Waterfall for Wonderware Historian & Backfill

Call for your free consultation  
052 757 0075